



2012 Harvesting rates and details -effective 1/2/12

Dear Wine Grower

Vintage 2012 Pridham Viticulture is offering you both machine and hand harvesting services. Our harvesting operations are based upon considerable experience and knowledge gathered over more than 20 vintages in the McLaren Vale, Adelaide Hills and Fleurieu areas.

We are able supply to you several different types of machine harvesters, modes of transport and large or small hand picking crews.

Prior to harvest we collect detailed information about your crop and vineyard so that the harvest is efficient and cost effective. Liaison with winemakers and winery staff is maintained at all times so that your winery requirements are met.

In addition we can provide differential harvesting so that your grape quality and returns can be maximised. A current Spectral image (PCDM) map is required for this operation. Please call Ben Pridham for more information.

Vintage services

- Total harvest coordination as required.
- Machine picking operations.
- Fully supervised hand picking crews.
- Bunch sorting
- Vineyard pick up including tractor and trailer hire.
- Transport to winery.
- Crop maturity surveying and/or sampling.
- Crop thinning.
- Leaf plucking.
- Winery and winemaker liaison.
- Bird netting application and retrieval.
- Forklift hire.
- Differential harvesting (GPS based requires spectral map)
- Post vintage -olive harvesting (please enquire) and compost spreading
- TRP precision pruning saws with barrel pruner



Pridham Viticulture is compliant with:

- Health and safety regulations
- Fairwork Australia federal wage system
- Qualified supervisors & machine operators
- WorkCover, superannuation and other government payroll obligations
- Liability Insurance

Hourly machinery rates

<u>G65 Tow behind</u> (includes operator and ground technician)	\$330.00/hr
Transport, setup, washdown (single cost per job)	\$330.00/per job
Gondola & Bin trailer pick up	\$100.00/hr (+Transport to site \$90/hr, includes driver)
Tractor driver only	\$45.00/hr
Forklift hire (plus transport)	\$85.00/hr (minimum 5hrs hire)

Any vineyard blocks under 2Ha will attract slightly higher fees due to higher overheads. Price to be negotiated.

Freighting of harvester, allied equipment & support vehicle

To recoup costs freight will be charged @ \$150/hr for travel time outside the McLaren Vale region.

Hand harvesting

Supervisors and experienced bucket crew	\$35.00/hr
Hand pickers (compulsory minimum federal based wage)	\$26.00/hr
Tractor and trailer hire per day (operator extra \$35/hr)	\$300.00/day

(For hand picking we supply buckets, snips, toilet, water, firstaid, and all associated equipment)

Per tonne picking rates will be based on award rates and average bucket weights while taking into account crop uniformity and site specific details.

Transport to winery and/or forklift quotes will be provided on a per job basis as required. **(All the above rates are subject to 10% GST.)**

Please note weekend over time rates as per industry awards will apply for any weekend work done.

To discuss your harvesting needs and to arrange a site survey please contact me as soon as practical.

Yours sincerely,

Ben Pridham

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